



# Export-Import Bank of India's Annual Results FY 2023-24

# Presentation Outline

-  Financial & Business Overview
-  Policy Business Highlights
-  Commercial Business Snapshot
-  Empowering MSMEs through Multi-faceted Support
-  Promotional and Developmental Role



- Set up under an Act of Parliament in 1981 by the Government of India
- 100% owned by the Government of India
- Role in policy formulation and project export finance under Economic Diplomacy
- International investment grade ratings at par with Sovereign
- Policy Business Guaranteed by the Sovereign
- Strong regulatory capital position
- Access to multiple sources of funds, both onshore and offshore

# FY 2023-24: Key Performance Highlights



## Financial Performance

Total Income  
₹ 15,463 crore  
34.6% ▲

Operating Profit  
₹ 3,750 crore  
4.2% ▲

Profit After Tax  
₹ 2,518 crore  
61.9% ▲



## Business Performance

Loan Portfolio  
₹ 1,57,602 crore  
17.2% ▲

Total Borrowings  
₹ 1,54,611 crore  
20.4% ▲

Total Business  
₹ 3,44,182 crore  
17.8% ▲



## Key Ratios

GNPA: 1.93%  
NNPA: 0.29%  
[PCR: 97%]

NIM  
2.06%

ROE  
15.83%

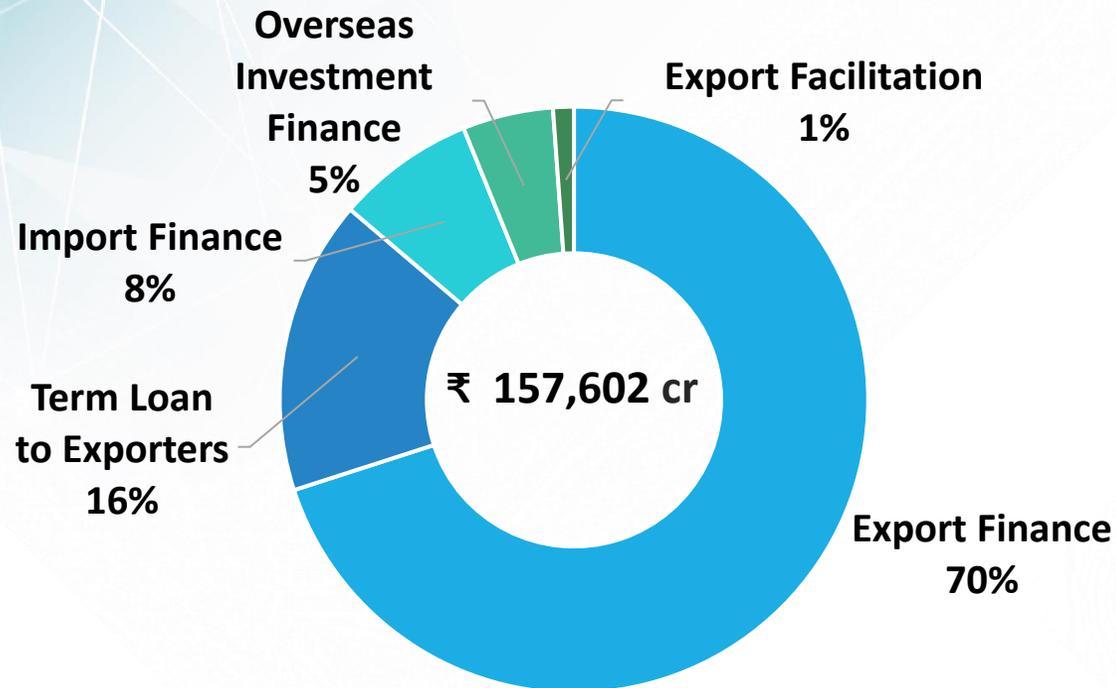
*Fresh loans aggregating ₹ 1,06,312 crore sanctioned in FY 2023-24 to support India's trade & investment, developmental priorities of partner countries, creating jobs and sustainable growth*

# Robust Corporate Loan Book drives growth in FY 2024



*Aligned with its mandate to support and facilitate India's Internationalisation*

## Loan Portfolio



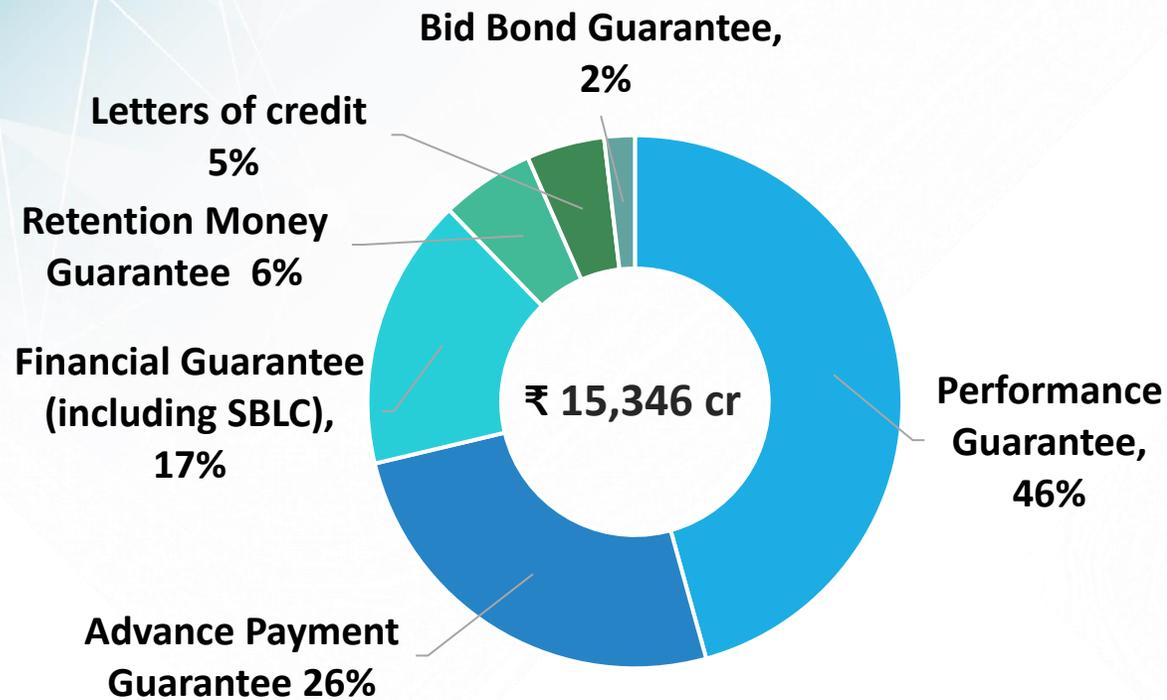
- *49% growth recorded in corporate book, aligned with emerging needs of the India growth story*
- *Export Finance over two-third of Loan portfolio*
- *Strong growth in champion sectors including clean and renewable energy, automotive, engineering goods, pharmaceuticals, and telecommunications; along with focus on strategic sectors including e-mobility, high-tech, and aerospace*
- *Increasing geographic presence across the globe, particularly Asia, Africa and Latin America*

*(As on March 31, 2024)*

# Facilitators of Project Exports from India

*Aligned with its mandate to support and facilitate India's Internationalisation*

## Non-Funded Portfolio

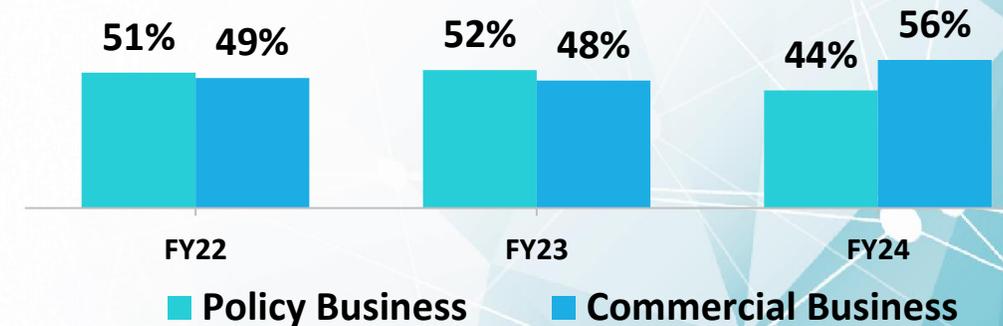
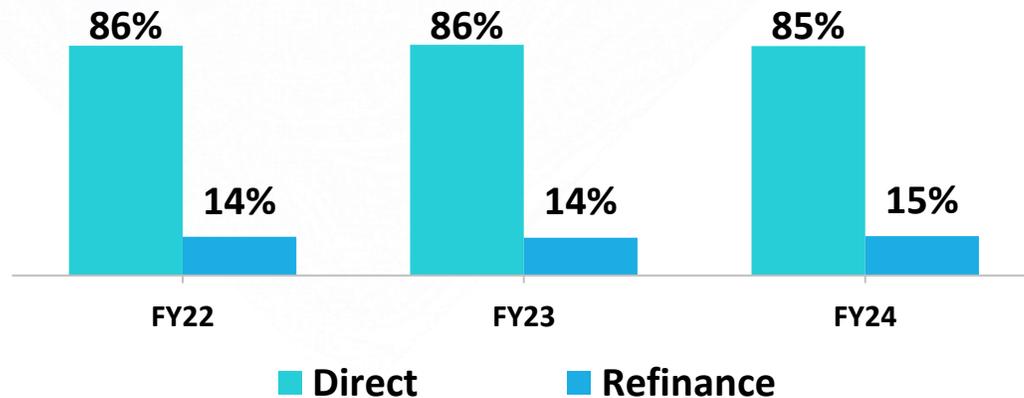
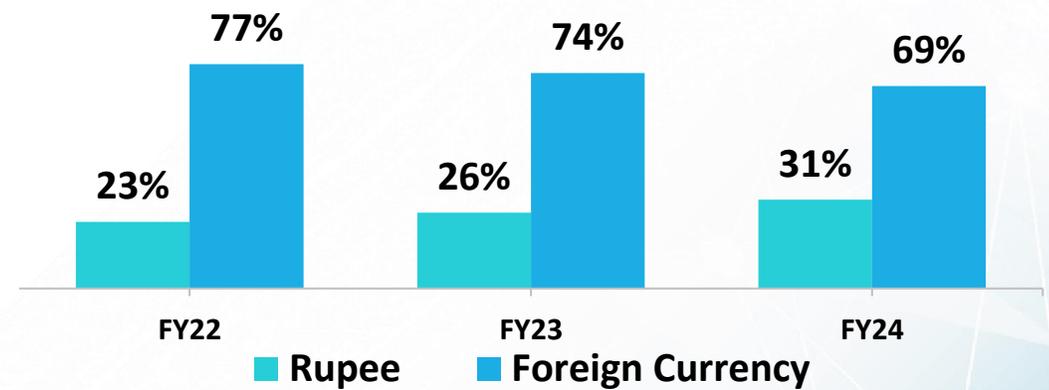
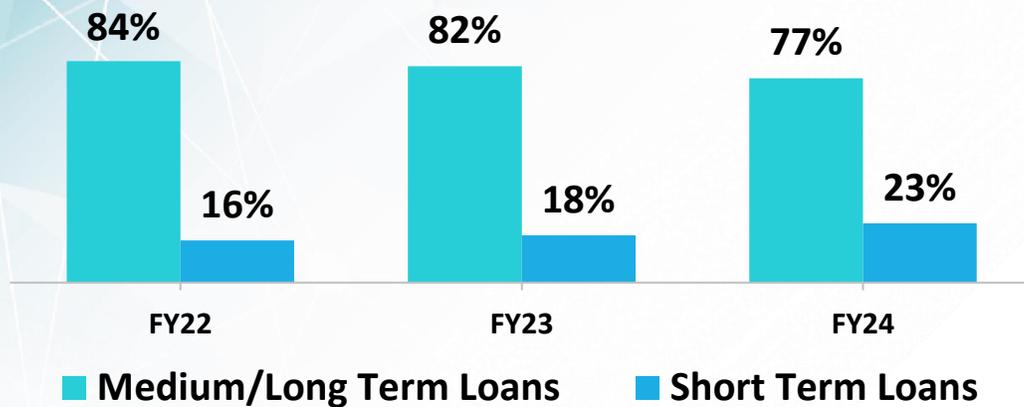


(As on March 31, 2024)

- *Project guarantees account for over 80% of non-funded portfolio*
- *Facilitating project exports from India and supporting development priorities of partner countries through long tenor project guarantees*
- *Enhancing capacity of commercial banks to support cross-border trade transactions through Financial Guarantees*
- *Enabling transactions in more than 70 countries, including those with high-risk perception*

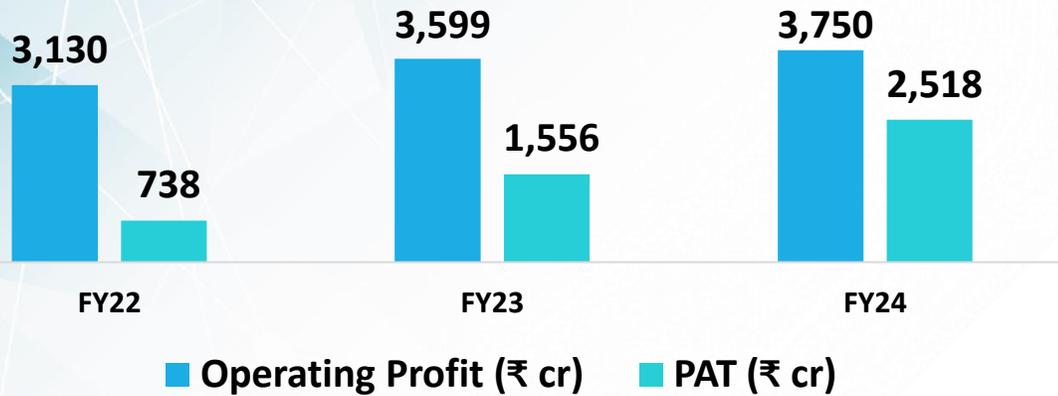
# Loan Portfolio Composition

*Providing access to new markets through longer tenor direct financing, mainly in foreign currency, to Indian Companies*

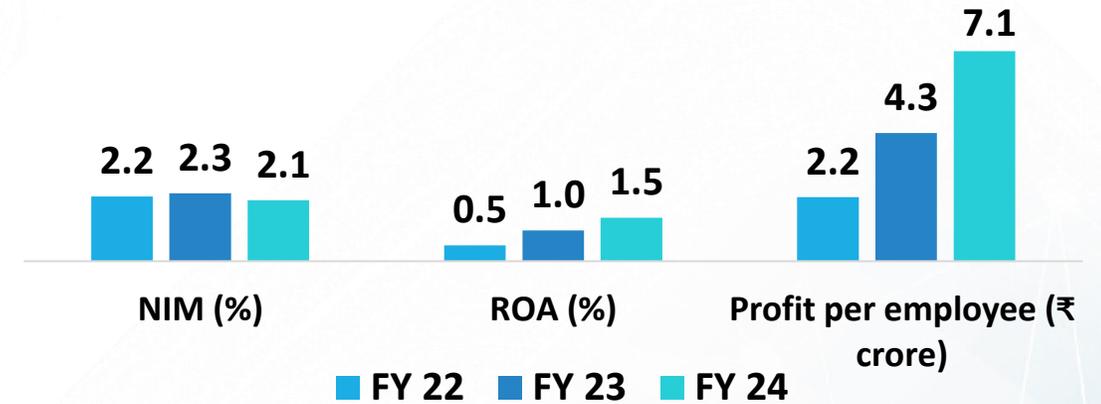


# Robust Fundamentals

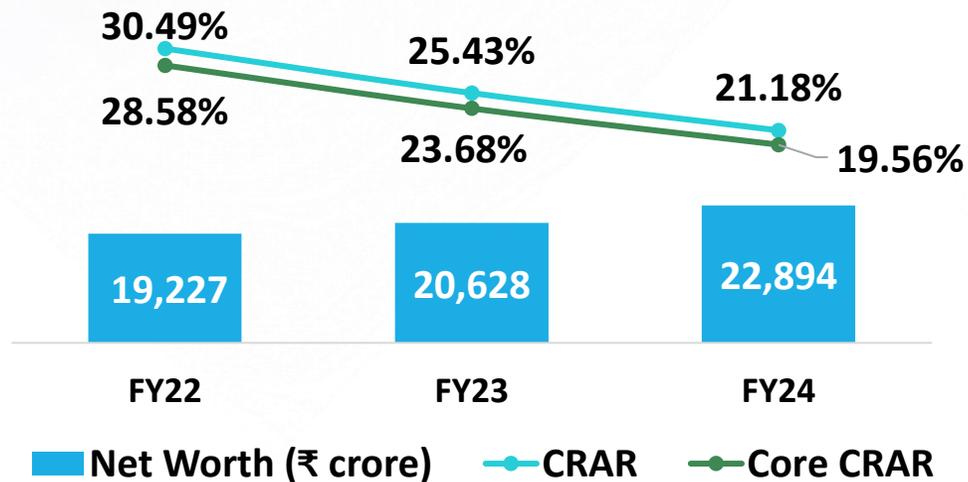
## Strong Earnings Growth



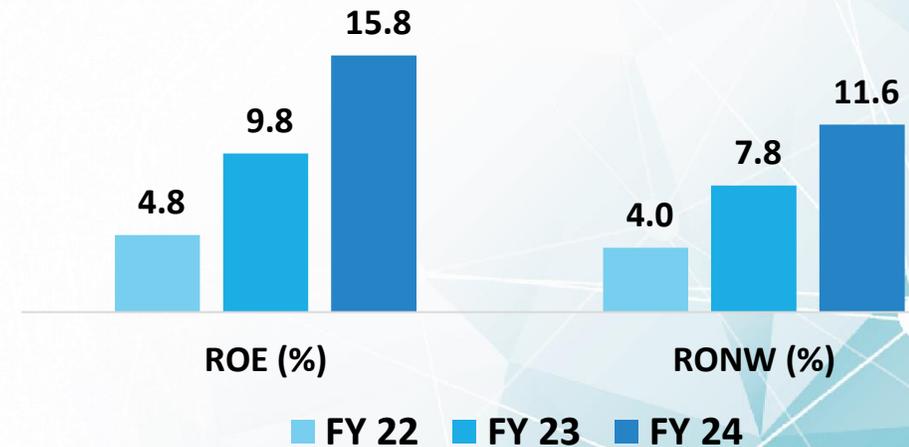
## Strong Financial Performance Metrics



## Healthy CRAR for Sustained Growth



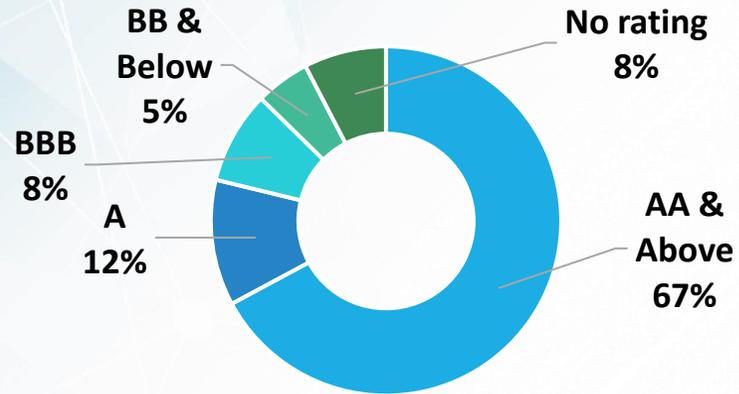
## Efficient Use of Capital



# Strong Asset Quality

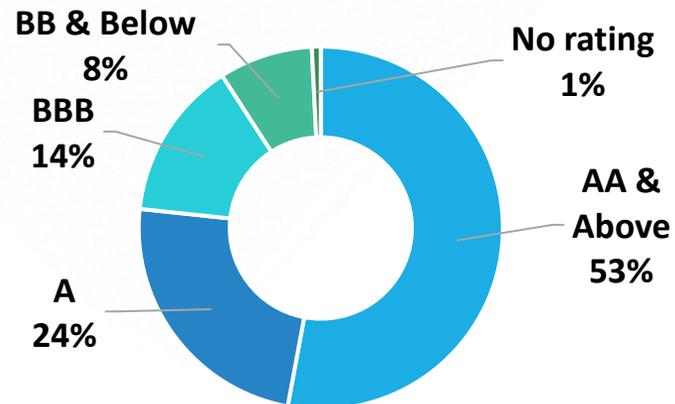
## Commercial Portfolio

Out of total PA exposure 87% rated BBB and above

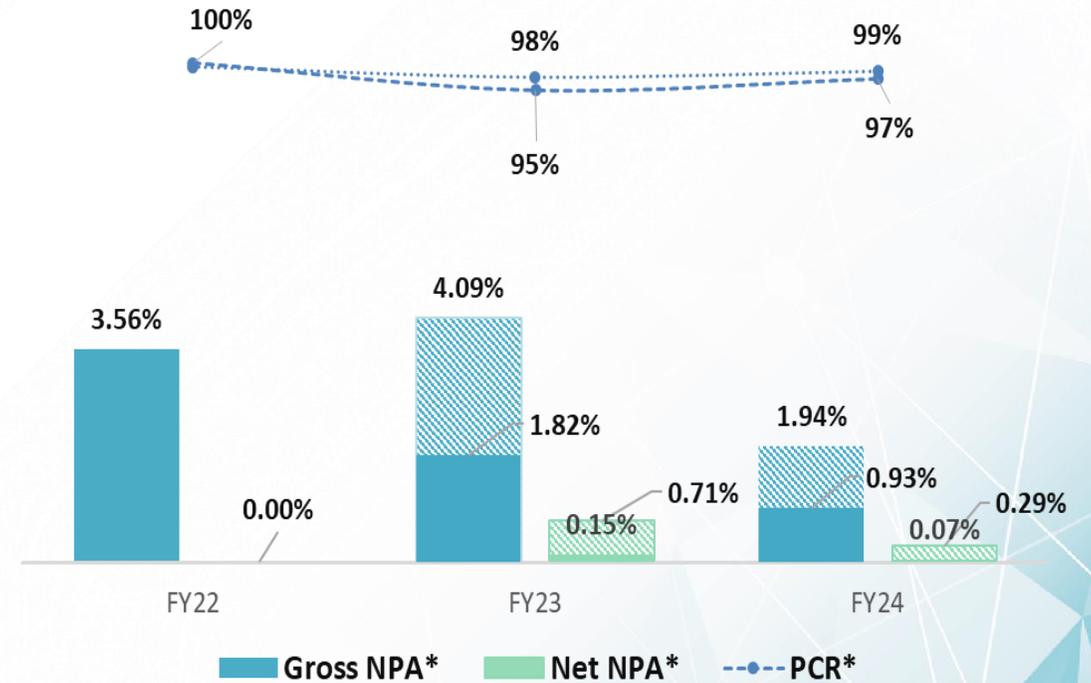


## Non-funded Portfolio

Out of total non-funded exposure 91% rated BBB and above

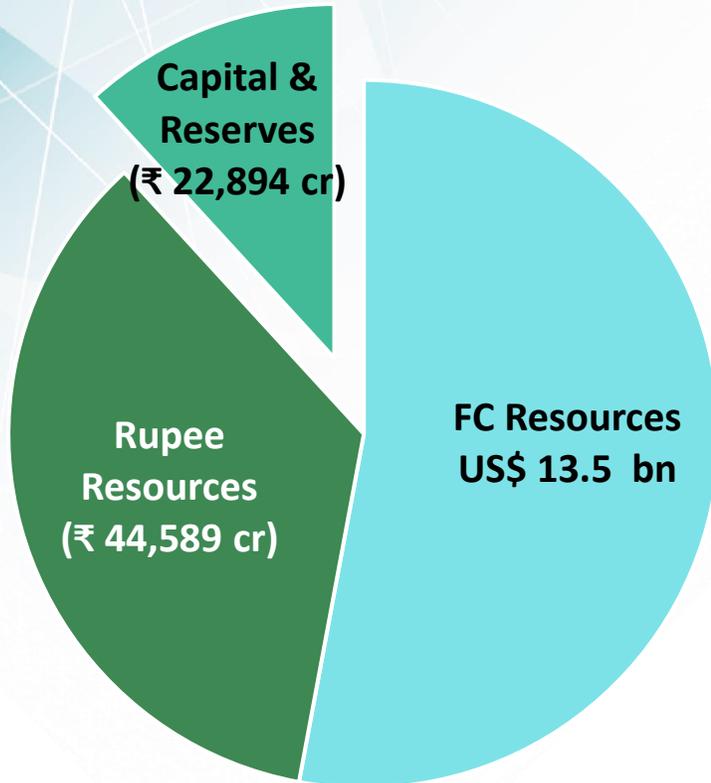


## Declining Trend in NPA Ratios



# Resource Raising and Borrowing (1/2)

**88% of resources through market borrowings**



*During FY 2024 raised  
FC resources of US\$ 3.3 bn; and  
₹ 34,567.87 cr in Indian Rupees*



Raised over USD 3 bn in FY 2023-24



Bonds issued under the ESG Framework

- Two Sustainable Bonds (USD 200 mn)
- First Green Floating Rate Bond (USD 150 mn)



Marquee first time investors/ lenders in the Bank's issuances/ bilateral loans; with resource diversification in new geographies and currencies



Highest ratings (AAA)/(A1+) for Rupee debt instruments

International Ratings at Par with Sovereign

- S&P: BBB- (Positive)
- Moody's: Baa3 (Stable)
- Fitch: BBB- (Stable)
- JCRA: BBB+ (Stable)

## Exim Bank Sustainability Bond – Key Milestones



*Listing of US\$ 1 billion Sustainability Bond on the London Stock Exchange's Sustainable Bond Market ("SBM") Platform*



*The Bank won the 'Best Sustainability Bond' award at the prestigious 'Asset Triple A Awards 2024 - South Asia, India'*

A collage of images representing various industries and infrastructure. It includes a woman wearing a headset and a 'classic' branded device, a rocket launch, a worker in a factory, a power transmission tower, a large industrial facility with many white columns, a bridge over water, and a control room with 'MADE IN INDIA' and 'C&S' labels.

# Policy Business

*Supporting socio-economic development in partner nations;  
Unlocking opportunities in untapped markets for Indian companies*

## Fostering Development Partnerships



As on March 31, 2024, 324 LOCs, covering 68 countries with credit commitments of more than US\$ 31 billion for supporting development priorities of partner countries

## Boosting Exports & Employment Generation



Helping Indian companies access new markets & opportunities— 952 contracts valued at ~US\$ 16 billion, as on March 31, 2024. 21 contracts valued more than US\$ 1 billion approved during FY 2024

## Positive Multiplier Effect



Over past decade, CAGR of 8% in loan portfolio under LOCs, generating positive multiplier effect both for partner countries and Indian contractors

## Expanding Horizons of Partnership

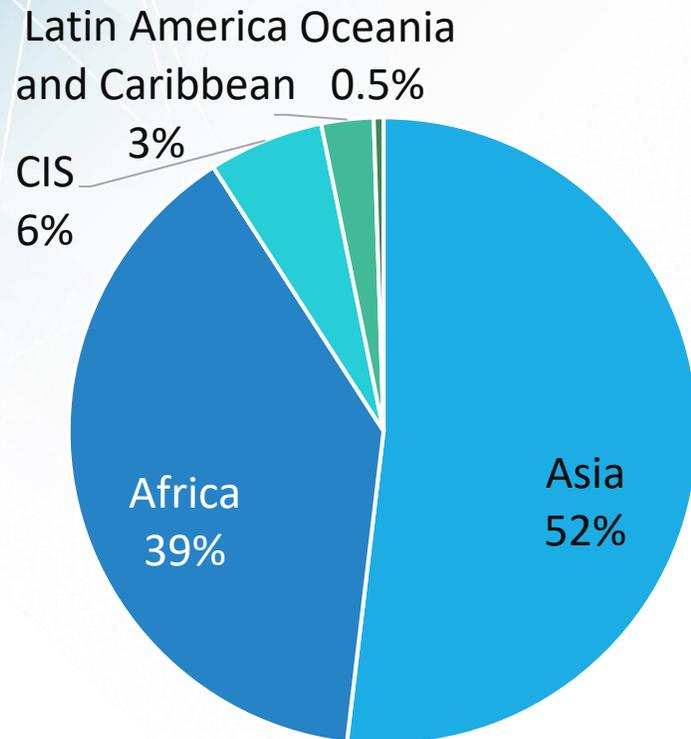


During FY 2023-24, 5 LOCs valued nearly US\$ 995 million signed with D.R. Congo, Mongolia & Guyana to foster socio-economic development in partner countries & promote exports

# Lines of Credit: Trusted Development Partner in Neighbourhood & Beyond



## Region-wise Commitments [Total: US\$ 31.16 billion]



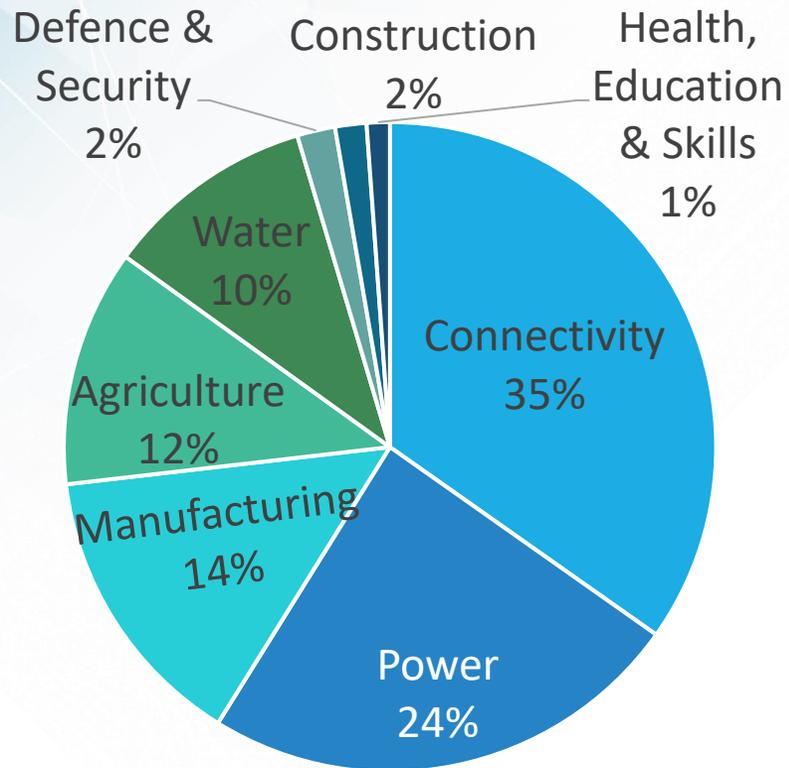
(As on March 31, 2024)

*Supporting economic and infrastructure projects, promoting bilateral trade, generating socio-economic benefits, and fostering capacity building and skills transfer across India's neighbourhood and in nations across Asia, Africa, Latin America and Oceania*

*Creating export opportunities for Indian companies in relatively untapped geographies*

# Lines of Credit: Unlocking Opportunities across Diverse Sectors

## Sector-wise Contracts Secured [Total: US\$ 15.5 billion]



(As on March 31, 2024)

*Support across diverse sectors creating widespread developmental impact by facilitating access to essential infrastructure, improving livelihoods, boosting agricultural productivity, enhancing industrial output, and promoting sustainable development*

*Opportunities created for over 300 Indian companies across traditional and emerging sectors, benefitting a multitude of MSMEs in the value chain, creating and sustaining jobs*

# Lines of Credit: Enhancing Efficiency of Systems & Processes



## Improved Procurement Process

- Cross-functional Committee to consider & approve procurement related activities
- Guidance to partner borrower countries in procurement process
- E&S Impact Assessment for all projects
- New online portal for submission of PQ applications and evaluation.

## Greater Transparency

- Pre-Qualification (PQ) Application documents now on Central Public Procurement Portal of GOI

## DPR Vetting and Review

- Sector expert inputs on technical aspects in DPR vetting
- Cross-functional Committee for DPR review

## Standardisation

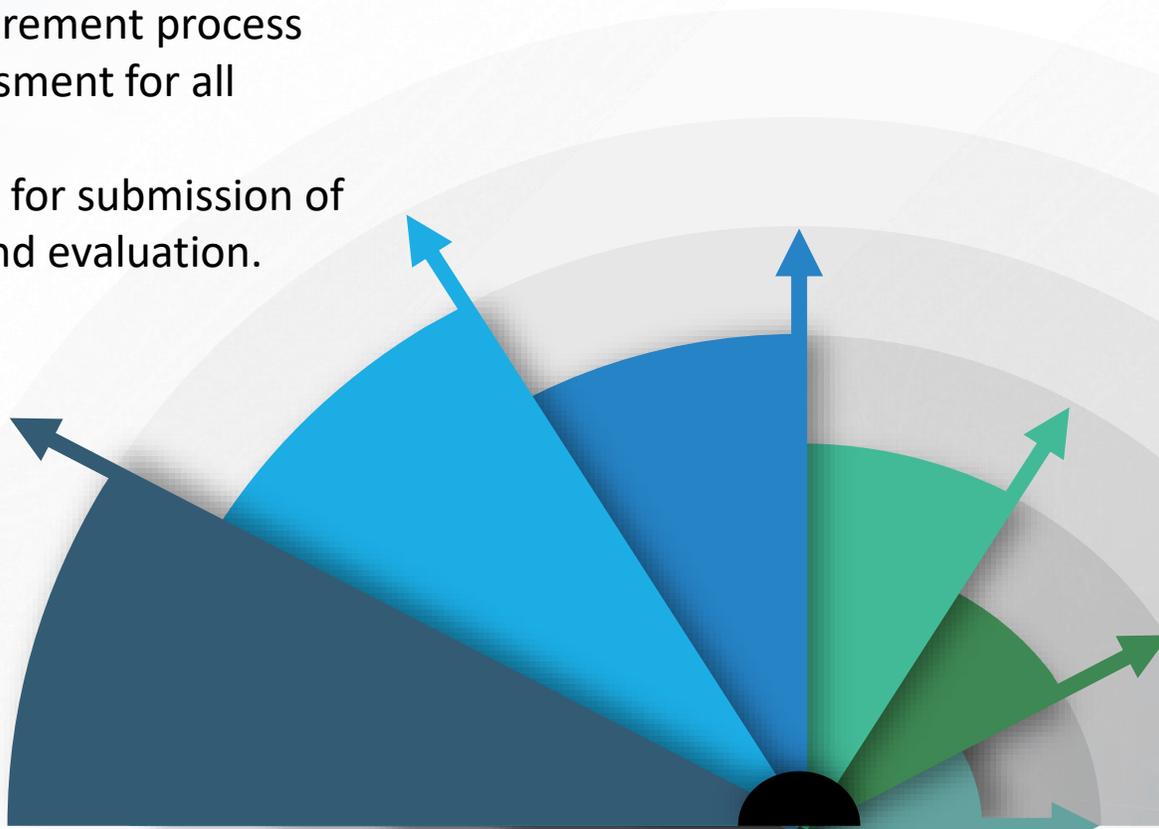
- Standard TOR for preparation of DPRs
- Model Bidding Documents based on national & international best practices

## Improved Governance

- Formulated Complaint Redressal Mechanism
- Debarment Policy to ensure dealings with ethical entities

## Wider Participation

- Outreach events to promote greater participation in procurement process



# Lines of Credit: Commitment to 'Neighbourhood First' Policy (1/2)



## *Dhaka-Tongi-Joydebpur Railway Project Boosting Connectivity*

Enabling faster, safer & efficient movement of passenger & freight in Bangladesh

## *Supply of Bailey Bridges to Bangladesh Army for Enhanced Mobility*

Facilitating rural connectivity & emergency movement of personnel and vehicles



## *Transmission Lines for Power Evacuation from Rooppur Enhancing Energy Security*

Supporting access to reliable, clean energy in Bangladesh

## *Solu Corridor Transmission Line Powering Remote Districts*

Improving access to electricity in remote districts of Nepal, contributing to economic & industrial progress



# Lines of Credit: Commitment to 'Neighbourhood First' Policy (2/2)



## ***Lamosangu-Tamakoshi-Jiri Feeder Road Unlocking Economic Potential***

Connecting remote areas in Nepal, unlocking hydropower potential and boosting agri & tourism

## ***Koshi Corridor Transmission Line Project Facilitating Reliable Power Supply***

Power evacuation from Arun & Tamor river basins enabling industrial progress, agri development & rural electrification



## ***Khulna-Mongla Rail Line Improving Port Connectivity***

Connecting Bangladesh's second-largest port to broad-gauge national network, boosting trade & regional development

## ***Supply of Buses to Bangladesh Air Force for Operational Ease***

Ensuring comfortable and efficient movement of personnel, and boosting operational efficiency



# Transformative Partnerships Across the Globe



## ***Foreign Service Institute Building in Ghana for Training of Diplomats***

Key milestone in Ghana's efforts to institutionalise strong foundation for country's diplomatic service

## ***Electric Pumps revolutionising Agriculture in Lao PDR***

Created irrigation potential of 24,000 ha, improving food security. Electric pumps replaced diesel ones, leading to lower cost & environmental benefits



## ***Substation and Transmission Line Project in Nicaragua Catalysing Development***

Facilitating industrialisation, bolstering irrigation & advancing poverty reduction efforts

## ***Solar Home Energy Systems Empowering Hinterland Communities in Guyana***

30,000 solar PV across 10 regions, providing low cost, clean energy for widely dispersed rural communities



# Concessional Financing Scheme: Key Milestones



Unit-2 of 2 X 660 MW Ultra-Super-Critical Maitree Super Thermal Power Plant, implemented under India Exim Bank's Concessional Financing Scheme of US\$ 1.6 bn to Govt. of Bangladesh, inaugurated in November 2023



*Completion of both units having transformational impact on power generation capacity and power supply in South-West region of Bangladesh. State-of-the-art ultra supercritical technology ensuring lower emissions in line with national and international standards*

# Commercial Business

*Building Export Capacities, Enhancing Export Competitiveness and Supporting Globalisation Efforts*

# Creating Export Capacities, Boosting Export Competitiveness

*Building export capacity &  
boosting export competitiveness  
through sanctions of*

**₹ 98,014 crore**

*under Commercial Business  
during FY 2023-24*

**49%**

*Y-o-Y Growth in Corporate  
Loan Book*

**>600**

*MSMEs supported during  
FY 2023-24*

***Building Capabilities & Reducing  
Import Dependence***



Supported a company for capacity expansion & backward integration in manufacturing of Ibuprofen

***Supporting Modernisation in  
Traditional Sectors***



Supported modernisation and expansion of cotton yarn spinning unit in Maharashtra

# Creating Export Capacities, Boosting Export Competitiveness

## *Enabling High Precision Manufacturer to Reposition Focus on EV Value Chain*



Company is now positioned to tap opportunities in EV value chain and reduce transition risk in its operations

## *Strengthening Capacity of Water Treatment Company*



Support for membrane plant & ultra filtration hollow membrane facility leading to enhanced export capabilities

## *Boosting Cargo Movement and Improving Export Logistics*



Support for purchase of container vessel to enable feeder services for smoother movement of cargo for trade

# Boosting Project Exports from India

**90**

*Project Export Contracts Supported during FY24*

**₹ 43,695 crore**

*Value of contracts supported*

**34**

*Countries across Asia-Pacific, Africa & Latin America covered*

**US\$ 3.4 billion**

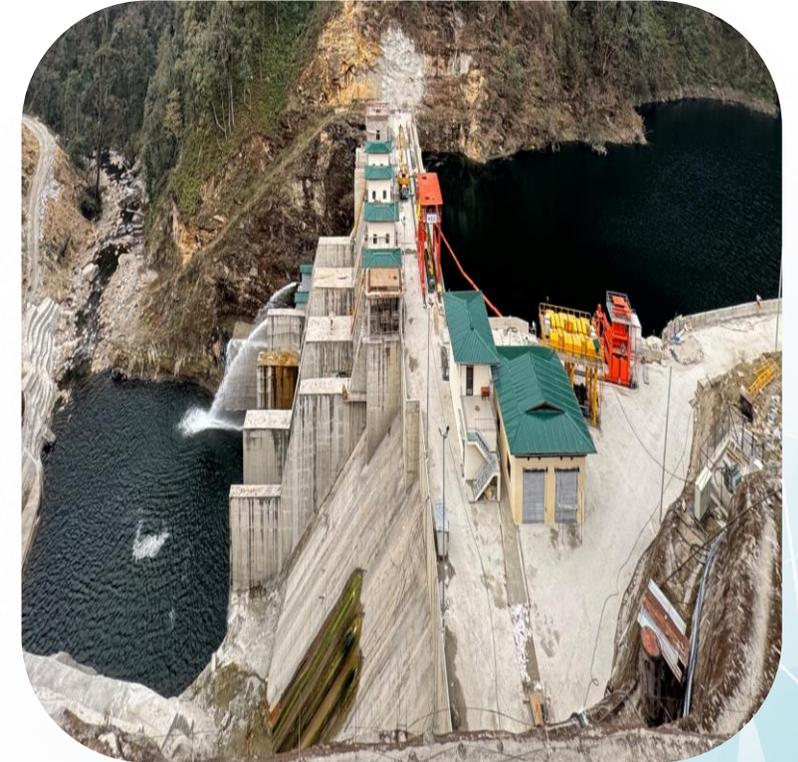
*Sanctioned for 36 projects across 16 Countries under Buyer's Credit under NEIA as on Mar'31, 2024*

## *Wastewater Management Project in Bahrain*



*Critical wastewater treatment infra at Al Madina Al Shamaliya, a major urban development project in Bahrain*

## *Run-of-river Hydroelectricity Project in Bhutan*

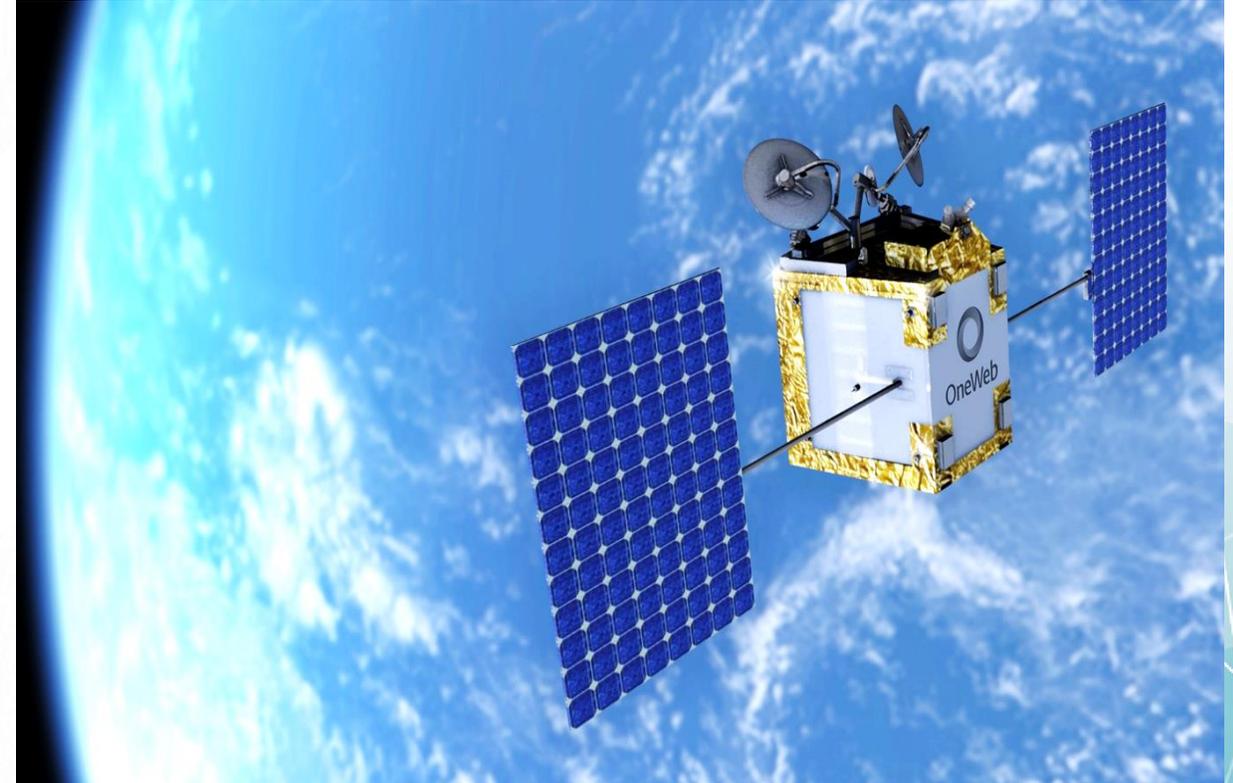


*Nikacchu Hydropower project key pillar of integrated regional energy market, with power being supplied to Assam*

# Positioning India as a Reliable Space Solutions Provider



*Buyer's Credit to a UK-based global communication satellite provider for a satellite launching contract secured by NewSpace India Limited, the commercial arm of ISRO*



**Enabling the country position itself as a provider of reliable and cost-effective space solutions, including launch facilities for private and foreign organisations**

# Supporting Deemed Project Exports in India

*Support to deemed project exports strengthening infrastructure, reducing logistics cost & creating enabling business environment*

## ***Nagpur-Mumbai Super Communication Expressway***



Enhanced connectivity for trade by enabling improved, faster access to JNPT and several major economic and industrial corridors

## ***Three Underground Stations and Cross-over in Kolkata Metro***



First transportation tunnel in India under 'any mighty river'. Ease of urban mobility to improve business environment

## ***Construction of Part of the Mumbai Trans Harbour Link***



Reducing time to transport cargo to JNPT, thereby streamlining supply chain, reducing operational costs, & improving port's competitiveness

# Promoting Global Value Chain Linkages

Enabling overseas investments by Indian companies for tapping new markets, forging backward & forward integration, accessing raw materials & improving efficiency

**₹ 73,958 crore**

*Support under Overseas Investment Finance as on March 31, 2024*

**700**

*JV/WOS set up by 510 companies*

**78**

*Countries of investments*

## *Setting up of plant for manufacturing optical fibre cables in USA*



100 million fibre-km per annum capacity plant to enable faster delivery to customers & strengthen market presence in the region

## *Viable solutions for transition to sustainable energy*



Support to a UK subsidiary for execution of energy conservation projects & projects facilitating clean energy storage/ integration of renewable energy to grid

# Financing Low-Carbon, Sustainable Pathways

## Key Pillars of Sustainable Finance Programme Introduced in Nov' 2023

**Green Finance**

01

**Transition Finance**

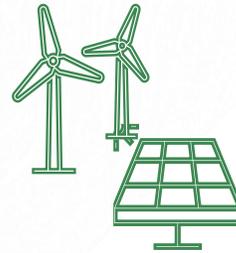
02

**Social Finance**

04

**Sustainability-linked Loans**

03



*Eligible borrowers include entities eligible for financing under any commercial lending programme of the Bank, as also sustainable input providers supplying more than 50% of installed capacity to export-oriented units*



*Bank to pass on benefits from reduced borrowing costs to borrowers. Concessions in interest rate to be linked to achievement of KPIs*



*Long-tenor loans ordinarily upto 15 years in line with long gestation periods of sustainable projects*

## *Supporting decarbonisation of one of the largest integrated zinc producer*



Financed 200 MW Round-The-Clock renewable energy project. Will support decarbonisation plans of one of India's largest integrated zinc producers. Received 'The Project Finance International (PFI) Award'

## *Reducing Dependence on Coal of a Company in Mining & Metal Processing*



Financed hybrid wind-solar power project for company engaged in mining and processing of metal business. Will help the company reduce dependency on coal-based power plants

## *Reducing Environmental Footprint of Shipping*



Supported adoption of latest technologies on ships of an Indian shipping company to improve environmental sustainability

## *Battery Manufacturing for Localisation of EV Value Chain*



Financed 5 GWh greenfield project for manufacturing of ACC batteries for electric vehicles by an Indian electric two-wheeler manufacturer, enabling reduction of import dependence in EV value chain

## *Diversification of Energy Mix to Cleaner Sources of Energy*



Assisted a nuclear power generator in India to finance its ongoing capital expenditure, contributing to a clean and reliable energy mix for long-term sustainability

A collage of images representing various industries and infrastructure. It includes a woman wearing a headset and a 'classic' branded device, a rocket launch, a worker in a factory, a power transmission tower, a large industrial facility, a power plant with cooling towers, and a bridge over water. The background is a light blue geometric pattern.

# Empowering MSMEs

*Nurturing Innovation, Bridging Financing and Information Gaps*

# Covering Entire Canvas of Trade for MSMEs



## UBHARTE SITAARE PROGRAMME

Across-the-board support to MSMEs with differentiated products, processes & technology with potential to emerge as tomorrow's export champions



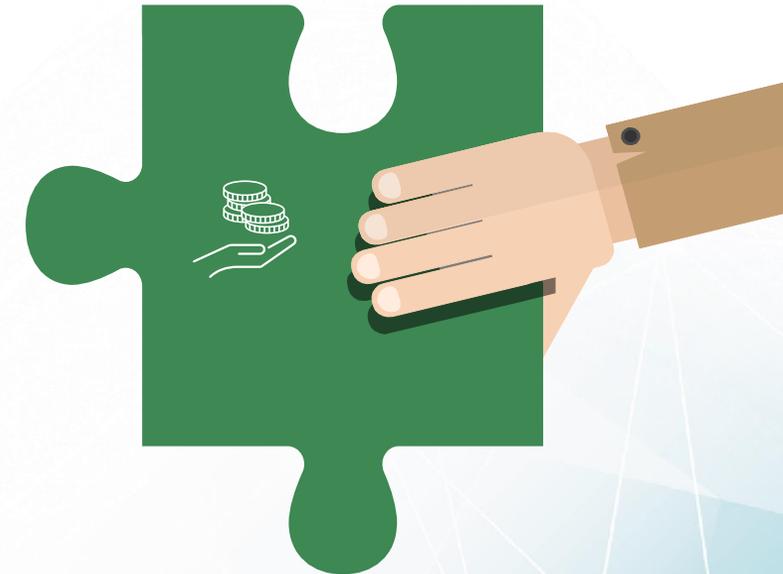
## TRADE ASSISTANCE PROGRAMME

Credit enhancement to trade instruments, thereby supporting trade involving markets where trade lines are constrained & transactions may not materialise in absence of such support



## GIFT CITY SUBSIDIARY

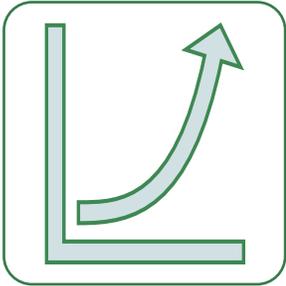
Exim Finserve launched to offer trade finance products incl. export factoring



## EXIM MITRA

Diverse range of information, advisory & support services to bridge information gaps for exports and export finance

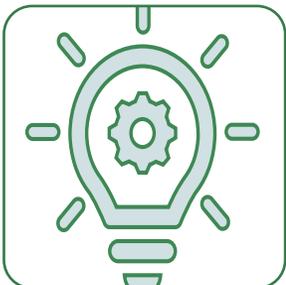
# Ubharte Sitaare Programme: Nurturing Future Export Champions



As on March 31, 2024, financial support of ₹ 1,214 crore (fund and non-fund based) to 62 entities across a wide array of sectors, including 5 equity investments



Ubharte Sitaare Fund, with total commitment of ₹ 357.5 crore and equity investments of ₹ 115 crore, as on March 31, 2024, supporting growth of innovative, export-oriented companies



Technical Assistance to incubation/ innovation centres of IIT Bombay, IIT Delhi, IIM Ahmedabad, IISc Bangalore for catalysing innovation

**11** Companies with innovative solutions for promoting sustainability



**20** companies with cutting edge tech



**10** companies revolutionising healthcare



Others engaged in e-mobility solutions, specialised intermediate goods, software solutions, high-quality products for global brands, etc.



## *Reduction of Particulate Emissions*



Company manufacturing emission control device, that can capture over 80% of particulate matter emitted from diesel generators. One of the top 200 corporations in India recognised as 'Champions of Change'

## *Localising Value Chain*



Advanced battery solutions provider, which is sole company in India equipped to deliver commercial-grade lithium-ion cells. Bank supporting the company set up Lithium Titanate Oxide cell manufacturing line

## *Conserving Resources & Reducing Environmental Impact*



Company recycles end-of-life lithium-ion cells from electronics into high-purity black mass; established process of extraction of valuable metals from the black mass

# A World of Ideas for a Healthier Tomorrow

## *Providing affordable, quality medicine*



One of the first biotech companies globally and only company in India with expertise in continuous manufacturing process for biologics. Bank supporting the company in capacity expansion in India and the USA

## *Solutions for Preventable Blindness*



Med-tech company developing & manufacturing affordable and accessible solutions for visual health. Bank's support to expand capacity & enable export of ophthalmology devices to USA

## *Advanced Orthopaedic Immobilisers*



Med-tech company, focusing on orthopaedic devices, such as novel orthopaedic immobiliser that solves problems associated with conventional casts. Bank supporting expansion of manufacturing capacity

## *Military Training Simulator*



Manufacturer of land based military training simulators & anti-drone technologies. Bank's support enabled company to execute export orders

## *Advanced Imaging and Sensor Systems*



Company provides solutions for military reconnaissance, critical infra security & transportation safety. Bank's support helped execute contracts from Ministry of Defence & export orders

## *Helped Position Drones Company as Market Leader*



Support to drones company for execution of contracts from Ministry of Defence. Equity investment as well. With the support, company increased revenues 4x & turned profitable. Launched IPO in 2023

# Partnering with Academic Incubators for Export-Ready Startups

## Foundation for Science Innovation and Development, IISc



Technical Assistance for scaling up and nurturing deep-tech startups with export potential, and facilitating companies to develop products & services for global market

## CIIE Initiatives, IIM Ahmedabad



Technical Assistance for extending innovation grants to entrepreneurial students in IIM-A, as well as for onward catalytic support to startups identified by CIIE

# Trade Assistance Programme: Expanding Export Horizons



*Since December 2022,*

**506**

*Transactions Supported*

**US\$ 1.1 Billion**

*Incremental Exports in new or  
challenging markets*

**>125**

*Indian exporters, based in 42  
cities from 16 states*

**33**

*countries tapped by exporters*



## ENGENDERING CONFIDENCE IN TRADE SETTLEMENTS

Facilitated 57 MSMEs tap 21 geographies by increasing confidence in trade settlements



## EMPOWERING BUSINESS ACROSS SECTORS TO EXPAND GLOBALLY

Companies supported across diverse sectors incl. Agriculture, Automotive, Aviation, Metals, Pharmaceutical, Polymer, Power, and Textile, among others. Also facilitating services exports, such as ticketing service at Dhaka Airport



## UNLOCKING OPPORTUNITIES IN UNTAPPED MARKETS

Supporting transactions in relatively untapped geographies like LAC, countries with higher risk perceptions, as also developed markets with limited market access



## STRENGTHENING PARTNERSHIPS FOR EXPORT FACILITATION

Partnered with 80 overseas banks across geographies such as Bangladesh, Nepal, Sri Lanka in Asia; Nigeria, Egypt Tanzania, Kenya in Africa; and Argentina in LAC, among others. Providing reliable conduit for linkages between Indian & overseas banks for facilitating exports

12 credit lines to overseas banks & 13 refinance facilities to domestic Banks & NBFCs

# TAP: Helping Businesses Expand Global Footprint

Enabled a Bhubaneswar-based MSME in providing IT solutions & services for national ID enrolment campaign for microfinance borrowers to an agency in Ethiopia



**IT Solutions to Ethiopia**

Facilitated multiple well-known Indian two-wheeler brand to tap export opportunities in high-risk geographies such as Sri Lanka and untapped markets such as Latin America



**Two-Wheelers Exports to High-risk & Untapped Geographies**

Enabled construction of Electrical Networks in Burundi by an Uttar Pradesh-based company, thereby facilitating electrification of 36 localities in Burundi



**Electrical Networks in Burundi**

Supported a company for delivery of hospital beds for isolation hospital & equipment for molecular biology laboratory in Nicaragua



**Equipment Hospital for in Nicaragua**

# Subsidiary in GIFT City: Strong Pillar of Support for MSMEs

- Set up in GIFT City on August 8, 2023
- Capital infusion of US\$ 5 million
- Business debut for factoring: Enabled exports from Moradabad-based MSME to US
- Received FCI membership



*Opening of Exim Bank Subsidiary – India Exim Finserve IFSC Pvt. Ltd, for providing range of trade financing products, including Factoring*

## Factoring Provides Three Major Services



*Following regulatory and statutory approvals, and market engagements, Exim Finserve primed for full-fledged operations*

# Promotional & Developmental Role

*Supporting Grassroots Enterprises, Creating a Social Impact & Building Knowledge Capital*

# Building Capacity & Enhancing Competitiveness of Grassroots/Rural Businesses

*In alignment with Districts as Export Hubs initiative & Exim Bank Study, 64 districts have been identified, including 5 districts from the Northeastern States of India*

## **Modernising Processes of Grassroots Enterprises**



Cutting-edge 3D design studio & associated training in Khurja, UP would yield direct benefits for 300 units, collectively employing 15,000 worker

## **Empowering Indirect Exporters for Direct Access to Export Markets**



Support to Farmer Producer Company in Pune for participation in exhibition in Amsterdam, enabling direct access to new buyers. Refrigerated van for reducing post-harvest loss

## **Machines for Quality Improvements to Leverage GI Tag**



Supporting Turmeric farmers in Sangli with machines for testing curcumin level & pesticides residue, boiler machinery, turmeric dryer, pulveriser machine, etc., along with training

# Capacity Building of Grassroots Enterprises

*As on March 31, 2024, the Bank has provided over 139,000 person-days of training to artisans, farmers & weavers*

## Conserving Cultural Heritage



Training for 40 Bengal Patachitra artisans for 20 days on new designs, colour techniques and products, in line with market demand

## Empowering Women



Engaging with Lace Artisans' Federation, West Godavari, comprising 20,000 women lace artisans, for training for 6 months, incl. for operations of Juki machines for value added products

## Improving Livelihood



20-day training for 50 Zari-Zardozi artisans in Bareilly, Uttar Pradesh on design sensitisation and product diversification

*Providing wider visibility and brand promotion for grassroots enterprises and artisans*

## **Marketing Platform for Artisans**



Over 200 artisans & grassroots enterprises from various states participated in the festival, with Exim Bank sponsoring more than 60 artisans from 24 states

## **Creating Awareness about Artforms**



Bank hosted five workshops, viz., Bengal Patachitra, Block printing, Phad, Gond and Pichwai painting to create awareness about artforms, thereby generating demand for the products

## **Familiarisation with e-Commerce**



Orientation programme for joining e-commerce platform organised for exhibitors & participants to gain understanding of how to utilise e-commerce channels for exports

# CSR Initiatives: Building Sustainable Future



## EDUCATIONAL INITIATIVES

- Sponsorship in 15 educational institutions for 56 eligible students, majority of whom were from reserved category
- Support to Akshay Patra Foundation for procurement of two CNG vehicles in Varanasi, Uttar Pradesh
- Mid-Day meals of 200 students of government and non-government schools in Vrindavan, Uttar Pradesh for the year
- Support to Kalinga Institute of Social Sciences in Odisha for construction of cycling velodrome to groom young tribal students for national and international cycling competitions

*Delivery Van for Mid-Day Meals*



## ENVIRONMENT

- Engaging with SankalpTaru Foundation, an IT-enabled NGO, engaged in planting of trees and promoting rural livelihood

## HEALTHCARE

- Support to Shraddha Cancer Care Trust for procurement of medical equipment, IT infra & EVs for Home Visits

## *Tree Plantations through SankalpTaru*



**Trees Planted:**  
**2,650**



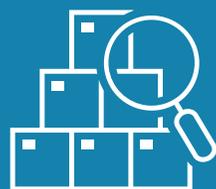
**CO2 Offset per Year:**  
**81.9 Tons**

# Contributing to Policy Evolution for Exports through Research Initiatives



## COUNTRY/REGION FOCUS

- Africa
- Central America
- LAC
- ASEAN
- SACU
- Eurasian Economic Union
- USA
- Oman
- Bangladesh
- Saudi Arabia



## SECTOR FOCUS

- Toys
- e-Commerce
- Millets



## TOPICS RELEVANT TO TRADE

- Transitioning to Circular Economy
- Gender and Trade
- Immigrants and their Impact on Local Labour Market
- Essays on Risk, Insurance and Welfare



## STATE-LEVEL STUDIES

- Evaluating India's Middle-Export Districts
- Telangana

*20 Studies of Contemporary Relevance Published during FY 2023-24: Empowering Indian Exporters with Knowledge and Fueling Policy Discourse*

# Supporting Informed Decision Making in India and Partner Countries



## **FTA Impact Assessment Studies**

Supported informed decision-making through Pre-FTA Assessment Studies with GTAP Model for EFTA, Eurasian Union, Mexico, Oman, SACU. Provided support for negotiations of India-Bangladesh CEPA & India-UK FTA. Bank's inputs were crucial for India-EFTA TEPA negotiations



## **Consultancy Services for ECA in Barbados; Continued Engagement with Ghana, Saudi Arabia**

Completed fee-based consultancy assignment for establishment of ECA in Barbados. Ongoing collaborations with ECAs in Ghana and Saudi Arabia, established through Bank's consultancy services



## **Consistently Accurate Forecasts of India's Exports**

Exim Bank's Export Leading Index Model forecast growth rate of (-) 3.5% for FY2024, closely matching actual growth of (-) 3.1%. Forecast for non-oil exports of US\$ 353.6 billion, close to actual data of US\$ 352.9 billion

# Knowledge Dissemination for Amplifying Impact



Research Papers, 'Forging Sustainable India-Africa Partnership through Green Transition' & 'India's Investment Potential in Africa' released at 18<sup>th</sup> CII-Exim Bank Conclave on India-Africa Growth Partnership by Dr. S Jaishankar, Hon'ble Minister of External Affairs



'Building Bridges: An Economic Analysis of India-Australia Trade & Investment Relations' released by MD, Exim Bank & Mr. John Hopkins, MD & CEO, Export Finance Australia, on sidelines of Asian Exim Bank Forum Annual Meeting at Sydney, Australia



'India-Bangladesh: A New Age Partnership' released by senior gov. officials from Bangladesh & India during Seminar on Business Opportunities in Exim Bank's Government of India-supported LOCs to Govt. of Bangladesh

# Exim Bank Recognising Excellence



India Exim Bank's BRICS Economic Research Citation 2023 presented to Dr. Digvijay Singh Negi for his doctoral thesis titled "Essays on Risk, Insurance and Welfare" during 13<sup>th</sup> Annual BRICS Financial Forum in Cape Town, South Africa



India Exim Bank International Economic Research Annual (IERA) Citation 2022 to Dr. Ronit Mukherjee for his doctoral thesis titled "Essays on Immigrants and their Impact on the Local Labour Market"

# Facilitating Dialogue and Collaborations: Marquee Seminars/Events



Business Opportunities Seminar on ADB- funded projects for information on business opportunities in ADB funded projects, ADB procurement system and procurement processes

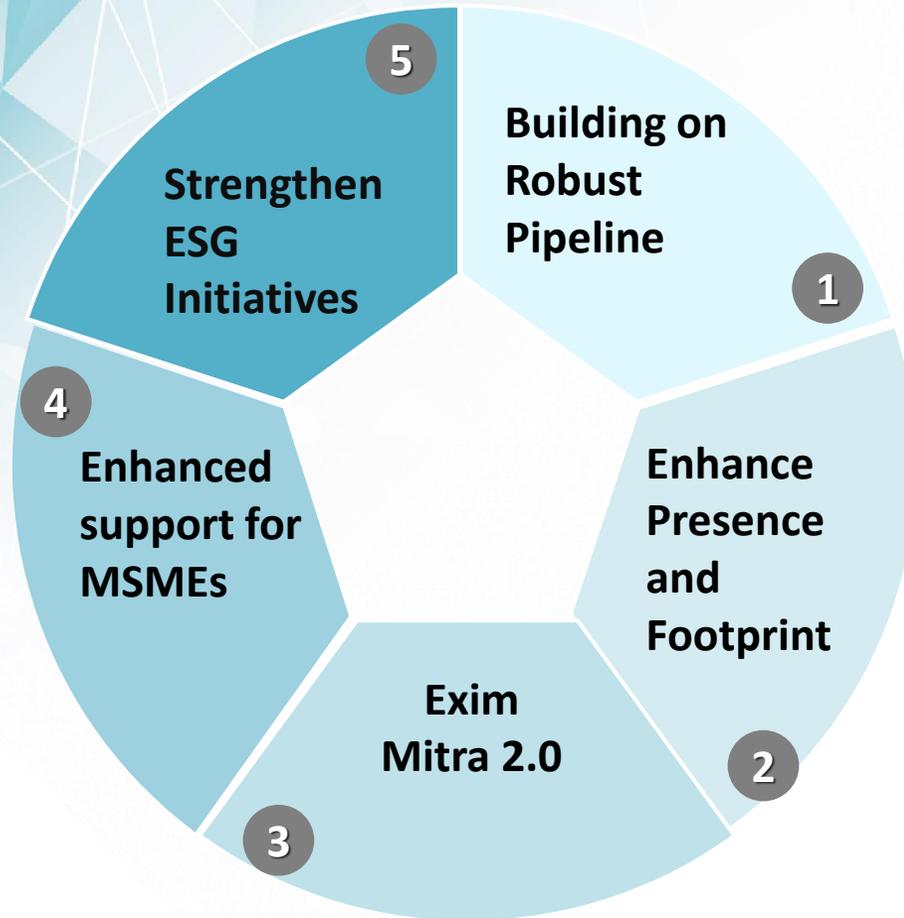


Africa-India Partnership Day on the theme '*Mobilizing Private Sector Financing for Climate and Green Growth – Sharing India's and Africa's Experiences*' organised during AfDB Annual Meetings 2023



Stakeholder's Workshop on Exports on 2<sup>nd</sup> September 2023 in Mumbai, with representation from Government, industry associations, exporters, banks/FIs and academia

# Way Forward



- 1 Robust lending pipeline to support export capability creation in India and socio-economic developmental projects in partner countries
- 2 New offices across geographies to cater to rising business opportunities
- 3 Leveraging synergies with stakeholders for launch of Exim Mitra 2.0 portal & mobile app for bridging information gaps
- 4 Scaling up support to bridge financing gaps, enhance capacities and bolster global value chain linkages of MSMEs through existing and new initiatives
- 5 Enhance support for green, sustainable & transition activities of borrowers

## Mission

Facilitate Indian trade and investment,  
and support partner countries' development priorities as a  
financially, socially and environmentally responsible institution.

## Vision

Globalisation of Indian businesses and empowering  
growth of partner countries.

# THANK YOU

