

Exim Bank

Minutes of Pre-PQ Meeting

Project: Strengthening of Water Supply Sustainability Project in Zanzibar, Tanzania.

Date: December 23, 2024

Exim Bank has invited applications for Pre-qualification of Engineering Procurement and Construction (EPC) Contractor vide reference. no. GOILOC-266(P-2) dated December 09, 2024, for “Strengthening of Water Supply Sustainability Project in Zanzibar, Tanzania”.

In accordance with the conditions outlined in the PQ document, Exim Bank conducted a Pre-PQ meeting for the project on December 23, 2024, at 15:00 hours.

The prospective applicants submitted their queries on PQ document via email and also raised additional questions during the meeting. Exim Bank addressed these queries and provided suitable responses during the meeting. The list of queries, along with Exim Bank's responses, is at ***Annexure-I.***

It may be noted that in case of discrepancy between the clarifications provided herein and the PQ document, the terms of the PQ document shall prevail. Change in the PQ document, if any, shall be done solely by way of Addendum to the Document. Any clarification provided herein should not be construed as an Amendment / Addendum to the PQ document.

Pre-PQ Meeting

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Project Brief:

The project is designed to enhance previous water supply reforms in the region. The project aims to develop and rehabilitate water infrastructure to improve existing water supply services. This involves increasing the production and distribution of potable water. The project will be implemented in Zanzibar.

The proposed water supply system consists of the following components:

1. Water Source: Drilling and rehabilitation of bore wells on Unguja and Pemba islands
2. Raw Water Transmission Mains: Dedicated mains from bore wells to storage tanks
3. Water Storage Tanks: Existing tanks in good condition will be used, with adequacy checks shall be performed. Additionally, new water storage tanks will be constructed as needed.
4. Distribution System: The existing systems in Unguja and Pemba, which have been extended gradually, will be supplemented by new dedicated distribution mains from water storage tanks to community to ensure efficient water delivery.
5. Booster Pumping Stations is to be designed to increase water pressure within a water distribution system.
6. The water treatment process, which uses chlorine or chlorine compounds to kill or inactivate harmful microorganisms, also needs to be designed.

The list of queries along with Exim Bank's response is as under:

Sr. No.	Clause	Query / Clarification / Modification Sought	Response
1.	Part-II: Instructions to Applicants (ITA) and Part-III: Appendix to Instructions to Applicants 2.11 General Experience	<p>In case of JV, the conditions under this clause 2.11 shall apply to each member of the JV.</p> <p>Request to consider experience on combined basis for meeting the experience.</p> <hr/> <p>Sector for General Experience mentioned Water Transmission or Water Distribution Projects.</p> <p>Request to consider general experience, which includes gas distribution projects also.</p> <hr/> <p>As mentioned in the clause 2.11.1, the cutoff date for ascertaining General Experience is Starting from December 01, 2017, and up to Application Due Date, i.e. within period of 7 years.</p> <p>Request to consider the projects completed within period of 10 years from Application due date instead of 7 years.</p>	<p>Please be guided by the PQ Document. No change envisaged at this stage however changes if any shall be notified by way of an Addendum.</p>

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<p>2.</p>	<p>Any other requirement under Specific Experience 2.12.b.ii</p>	<p>Under the above contracts or under any other contract, the Applicant shall also demonstrate experience in successfully completing the following works:</p> <p>a) Laying of pipes (DI/HDPE) with a minimum diameter of 200 mm, for a length of at-least 20 km;</p> <p>and</p> <p>b)Construction of at-least one elevated reservoirs/storage tank with a capacity of minimum 1000 cubic meters.</p> <p>Requested for modification in sub-clause b) above as:</p> <p>Construction of at least one elevated reservoirs/storage tank with a capacity of minimum 1000 cubic meters.</p> <p>OR</p> <p>Construction of at least two elevated reservoirs/storage tanks with a capacity of minimum 500 cubic meters each, in one or more projects.</p>	<p>Please be guided by the PQ Document. No change envisaged at this stage however changes if any shall be notified by way of an Addendum.</p>
		<p>Further clarification required that: The applicant can meet the qualification requirement mentioned at “a” and “b” above individually through two separate projects. Kindly confirm that our understanding is correct.</p>	<p>Yes. The understanding is correct.</p>

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3.	2.17 Additional Requirements	<p>When shall the Applicant submit an undertaking to submit Manufacturer's Authorization(s) for all major equipment?</p> <p>Please clarify.</p>	<p>It was clarified that only the undertaking needs to be submitted at the time of PQ for the Manufacturer's Authorization(s) and other details to be submitted at the time of RFP.</p>
4.	2.2 Applicant's Nationality and Ownership	<p>Clarification was sought on the Indian based company registered in Tanzania is eligible to apply?</p>	<p>It was clarified that only an Indian applicant is eligible to apply. The company must be registered in India or incorporated/established under any law in force in India, as evidenced by its articles of incorporation, registration documents, or any other equivalent documentation, as applicable. For more details, please be guided by the PQ document.</p>

<p>5.</p>	<p>3.7 Submission of Application</p>	<p>Kindly consider the submission of the Original Hard copy of the Application document and the clause for online submission should be optional.</p>	<p>Only the applicants submitted through the PQ Portal shall be considered for evaluation. For any assistance / difficulty in accessing the portal, the assistance is available through the contact details provided in the Portal.</p>
		<p>As mentioned in clause no 3.7.2, the Applicant shall submit the original copies of the following documents physically at the address specified in Clause 1.6.</p> <ul style="list-style-type: none"> a. Evidence of payment of the Processing Fee in accordance with Paragraph 1.2.5 b. Original Power of Attorney (POA) for signing the Application as per format at Appendix-I; c. Where Applicant is a JV, additionally the Power of Attorney by each member of JV as per the format at Appendix-II; d. Where Applicant is a JV, additionally the JV Agreement or the Letter of Intent for forming Joint Venture as per the format at Appendix-III; <p>We understand, that the Original Hard copy of only above documents shall be submitted and Non submission of the Original Hard copy of remaining documents (i.e. Duly filled signed and sealed Forms Certificates received from Independent Chartered Accountant, Bank Letters, Annual Reports , Attested Experience certificates etc.) will not lead to disqualification / rejection of the Applicant.</p> <p>Please Confirm.</p>	<p>Yes. The understanding is correct. For more details, please be guided by the PQ document.</p>

		Request you to confirm whether it is online submission or Physical submission.	Please be guided by the clause no. 3.7: Submission of Application. Further, sub clause 3.7.1 and 3.7.2 clearly specified the mode of submission of application.
6.	3.8 Date for submission of online Application	<p>Last date for submission of online Application and original copies of the documents, as per the Application, is January 09, 2025, at 15:00 hours.</p> <p>Request that the date of Application submission shall be Extended by 4 weeks from January 09, 2025 i.e. up to February 6, 2025.</p>	Any extension in date shall be notified by way of an Addendum.
7.	Part-IV: Application Form and Appendices	<p>As per the PQ document, the following Forms has to be certified by the Independent Chartered Accountant. Form-II, Form-III, Form-IV, Form-V, Form-VI, Form-VII, Form-VIII,</p> <p>Modification requested: As all the information of the forms are part of the Annual Reports which are audited and certified by the Independent Auditor and are being submitted along with the bid for the last 5 years.</p> <p>We request you to accept these forms without any certification by Independent Chartered Accountant as being done in the past submissions.</p>	Please refer to the PQ Document, and Addendum, if any, for the forms to be certified by an Independent Chartered Accountant.
8.	<p>Part-IV: Application Forms and Appendices</p> <p>Enclosure-I Project Information Memorandum</p>	<p>Please clarify Enclosure – I is part of which document?</p> <p>As we are furnishing the Project details in the Forms –IX & X, please confirm this Enclosure –I need not be submitted.</p>	Enclosure-I: Project Information Memorandum is not required to be submitted by the bidders. Enclosure-I can be ignored.

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9.	Form - VII: Sources of Finance	It is noted that Fund & non-Fund Based details need to be obtained from Lead Banker or Respective Banks of consortium. This process is cumbersome and will take long time. Hence, instead of above, request you to accept the Form VII duly certified by Independent Chartered Accountant (with UDIN No.)	The Form has to be submitted by an independent chartered accountant. However, the supporting statement of available credit facilities should be provided by the Lead Bank / respective Bank.
10.	Forms	Clarification by Exim Bank on currency and reporting of information in the Forms	Currency of reporting and units are being clarified in the forms. An Addendum shall be issued by Exim Bank in this regard.
11.	PEPC Certificate	Clarification on the requirement of an PEPC certificate.	It was clarified that PEPC certificate is not required to be submitted as part of the Application Form.
12.	Queries of PQ submission Portal	Website is not working. Please share the step-by-step process.	<p>Website is checked and working. Further, assistance is available through the contact details provided in the Portal, for any clarification/doubts. Please click the link below to access the website:</p> <p>https://eprocure.eximbankindia.in/exim-bank-india-home/</p> <p>Please refer to Event ID: 38223, for submission of online application.</p>
		There is duplication of data in submitting application online.	For online submission, the online forms are being realigned to avoid duplication of information submission. Accordingly, the online PQ is being modified and the reference shall undergo change which shall be notified in the Minutes of the Meeting.

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		Is any registration is required for participate in the PQ bid.	The user has to register itself on the Portal before applying for the PQ.
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